



Whether you are a startup, family office, SME or MNC, our lawyers can advise you on every stage of your corporate journey. We aim to be our clients' trusted advisors, keeping them informed of what they need to know to comply with local and international laws and regulations. We advise on strategic business planning including expansion into new markets through acquisitions, strategic alliances and joint ventures. We also advise on exit strategies and general everyday corporate matters. We provide practical, commercial and innovative advice across all areas of general corporate law. Through our joint law venture, we advise on Singapore, English and U.S. corporate law and have deep experience in relation to cross-border matters throughout the world. We understand specific industry sectors, having served clients in those sectors for many decades. Such industries include private equity, fintech, banking and finance, technology, media and telecom, construction, fashion and retail, life sciences/biotech/pharma and energy.

WHAT WE DO

We are experienced in negotiating, drafting and reviewing general commercial contracts and agreements, including:

- Advisor agreements
- Founders' agreements
- Independent contractor agreements
- Joint venture agreements
- Lease agreements
- Memoranda and articles of association
- Nondisclosure agreements
- Partnership agreements
- Sale and purchase of shares and businesses
- Shareholders' agreements

Our lawyers also advise on contracts for specialised services, including:

- Distribution agreements
- Franchise agreements
- IT services agreements
- Licensing agreements
- Manufacturing agreements
- Transfer and collaboration agreements
- Website or application development agreements, including website privacy policies and terms of services

FIRM ACCOLADES



Duane Morris & Selvam LLP



Duane Morris & Selvam LLP
(Myanmar)



REPRESENTATIVE MATTERS

- ▶ Advised Sembcorp Utilities Limited as lead sponsors on the implementation of a \$300 million 225 MW gas-fired power plant on BOT basis in Myingyan, Myanmar, the country's largest gas-fired power station to date. We advised and negotiated all in-country projects documents, the MOA, PPA, BOT agreement, land lease agreement and EPC contracts.
- ▶ Represented Dentsu Inc., a Japanese advertising and public relations company, in negotiating the license for the media rights for the XXIII Olympic Winter Games (2018) and the Games of the XXXII Olympiad (2020) for 22 Asian countries and territories with the International Olympic Committee and in drafting and negotiating a number of sublicense agreements for those media rights with broadcast partners.
- ▶ Acted for Southern Coast Ventures Inc., a minority shareholder in Axiata (Cambodia) Holdings Limited, in the sale by Axiata of a 10 percent stake in the company to Mitsui, a Japanese trading company.
- ▶ Advised Silterra Malaysia, a Malaysian-based semiconductor manufacturer, on its investment in Series B preference shares in Elenion Technologies Corp., an American specialty semiconductor manufacturer.
- ▶ Advised Nogle Limited on its commercial contracts in relation to its new venture involving innovative bespoke software for the fashion industry.
- ▶ Advised a Singapore company involved in the fashion business on its termination of a franchise agreement in Singapore, Malaysia and Indonesia.
- ▶ Advised a Malaysian company in connection with its potential joint venture with a publicly listed Taiwanese electronics company.
- ▶ Advised an international environmental technology provider with the sale of its group of companies based in five countries via auction.
- ▶ Advised a Chinese pharmaceutical company involved in the research, manufacture and export of pharmaceutical ingredients in its acquisition of a majority stake in an Indian pharmaceutical company via auction.
- ▶ Advised Red Dot Power in relation to a research and collaboration agreement with Singapore Power and Energy Market Authority of Singapore in relation to a vanadium redox-flow battery energy storage system test bed in order to optimize the efficiency of clean energy in Singapore.
- ▶ Represented PT XL Axiata Tbk., on agreements for telecommunication towers leasing, technology managed services, national roaming, and sales and distribution transactions.
- ▶ Advised Protelindo as international counsel in connection with its acquisition of PT Komet Infra Nusantara, an Indonesian telecommunications tower company, through an auction sale process conducted by the company's shareholders and debt holders.
- ▶ Advised Accelera Management, a real estate investor and developer, in relation to the acquisition and sale of various real estate hospitality projects in Japan and Thailand.
- ▶ Advised a Malaysia-based telecommunications infrastructure solutions company on its joint venture agreement with two public-listed telecommunications companies in Thailand.

- ▶ Represented Decathlon Singapore Pte. Ltd. in connection with various lease agreements and Singapore sports lease advice.
- ▶ Advised an energy trading company listed on the SGX on regulatory compliance issues and commercial contracts.
- ▶ Represented eReady Couture Pte. Ltd. a manufacturer of fashion apparel and accessories, in connection with drafting a franchise/distribution agreement, as well as advice on commercial and legal issues relating to such agreements.
- ▶ Acted for a Hong Kong company in the negotiation and preparation of a shareholders' agreement for a joint venture to manufacture and distribute security solutions technology.
- ▶ Advised an Italian luxury fashion house in connection with proposed changes to its commission/sales incentive plan for sales associates and department managers, review of a franchising agreement, review of a loan agreement and other corporate matters.
- ▶ Advised a major regional internet-based fashion retailer in respect of its cross-border procurement agreements.

DMS CORPORATE SERVICES PTE. LTD.

As a full service law firm, our corporate group works closely with lawyers from other complementary practices such as dispute resolution, regulatory, real estate and employment to offer our clients a one-stop solution for all of their business needs. Through our separate entity, DMS Corporate Services Pte. Ltd., we also offer a holistic corporate secretarial service to companies seeking to establish their business in Singapore.

We provide essential documentation, reporting, disclosure and compliance services to help clients meet local requirements and statutory obligations. By outsourcing statutory compliance responsibilities to DMS Corporate Services, businesses can focus their efforts and resources on more commercially viable activities. We assist companies with:

- ▶ Employment agency services, including work permit applications
- ▶ Incorporation and registration
- ▶ Pre-incorporation advice and choice of entity
- ▶ Post-incorporation matters and business services

FOR MORE INFORMATION, PLEASE CONTACT



LEON YEE

Chairman

+65.6311.0057

lyee@duanemorrisselvam.com

This publication is intended as a general overview of the subjects dealt with. It is not intended to be, and should not be used as, a substitute for taking legal advice in any specific situation. Duane Morris & Selvam LLP and Duane Morris LLP cannot accept any responsibility for any actions taken or not taken on the basis of this publication.

Duane Morris & Selvam LLP is the joint law venture consisting of international law firm Duane Morris LLP and Singapore-based Selvam LLC, with headquarters in Singapore. Supported by a network of more than 900 attorneys in multiple offices around the world, it offers innovative solutions to the legal and business challenges presented by today's evolving global markets.